

Occupancy Statistics
Monday, September 30, 2024

L001 - AAA Private Self Storage, LLC, 970 Hays Mill Rd, Carrollton GA 30117 TEL: 770-838-4864

Unit Type: Climate Controlled

Units							Monthly Rent								Occupancy					
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy			
5x5	25.0	575.0	10	13	0	23	71.00	1,633	710	595	923	44	71	83.8%	43.5%	43.5%	36.4%			
5x10	50.0	2,500.0	45	5	0	50	81.00	4,050	3,645	3,406	405	239	0	93.4%	90.0%	90.0%	84.1%			
10x10	100.0	14,000.0	114	26	0	140	161.00	22,540	18,354	16,791	4,186	1,402	161	91.5%	81.4%	81.4%	74.5%			
10x15	150.0	9,900.0	54	11	1	66	241.00	15,906	13,014	10,357	2,651	2,416	241	79.6%	81.8%	81.8%	65.1%			
10x20	200.0	8,200.0	33	8	0	41	311.00	12,751	10,263	8,357	2,488	1,595	311	81.4%	80.5%	80.5%	65.5%			
10x25	250.0	3,500.0	11	3	0	14	401.00	5,614	4,411	3,559	1,203	852	0	80.7%	78.6%	78.6%	63.4%			
10x30	300.0	3,900.0	9	4	0	13	451.00	5,863	4,059	3,297	1,804	762	0	81.2%	69.2%	69.2%	56.2%			
		42,575.0	276	70	1	347			68,357	54,456	46,362	13,660	7,310	784	85.1%	79.5%	80.0%	67.8%		
Occupied Area						34,050.0							Occupied	Vacant	Unrentable	Total				
Vacant Area						8,375.0							Average Area/Unit	123.4	119.6	150.0	122.7			
Unrentable Area						150.0							Average Rent/Unit	167.98	195.14	241.00	196.99			
Total Area						42,575.0							Average Rent/Area	1.36	1.63	1.61	1.61			

Unit Type: Drive-up Climate

Units							Monthly Rent							Occupancy					
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy		
5x10	50.0	600.0	10	2	0	12	101.00	1,212	1,010	1,000	202	10	0	99.0%	83.3%	83.3%	82.5%		
10x10	100.0	3,300.0	15	18	0	33	171.00	5,643	2,565	2,501	3,078	64	0	97.5%	45.5%	45.5%	44.3%		
10x15	150.0	5,550.0	16	21	0	37	256.00	9,472	4,096	4,044	5,376	52	0	98.7%	43.2%	43.2%	42.7%		
10x20	200.0	8,400.0	17	25	0	42	341.00	14,322	5,797	5,259	8,525	538	0	90.7%	40.5%	40.5%	36.7%		
10x25	250.0	4,250.0	8	9	0	17	426.00	7,242	3,408	3,099	3,834	309	0	90.9%	47.1%	47.1%	42.8%		
10x30	300.0	4,800.0	9	7	0	16	501.00	8,016	4,509	2,250	3,507	255	2,004	49.9%	56.3%	56.3%	28.1%		
		26,900.0	75	82	0	157		45,907	21,385	18,153	24,522	1,229	2,004	84.9%	47.8%	46.5%	39.5%		
Occupied Area						12,500.0	Occupied						Vacant	Unrentable	Total				
Vacant Area						14,400.0	Average Area/Unit						166.7	175.6	0.0	171.3			
Unrentable Area						0.0	Average Rent/Unit						242.03	299.05	0.00	292.40			
Total Area						26,900.0	Average Rent/Area						1.45	1.70	0.00	1.71			

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L001 - AAA Private Self Storage, LLC, 970 Hays Mill Rd, Carrollton GA 30117 TEL: 770-838-4864

Unit Type: Non-Climate Controlled																			
Units							Monthly Rent								Occupancy				
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy		
5x5	25.0	500.0	14	6	0	20	66.00	1,320	924	869	396	55	0	94.0%	70.0%	70.0%	65.8%		
5x10	50.0	2,750.0	47	8	0	55	76.00	4,180	3,572	3,440	608	132	0	96.3%	85.5%	85.5%	82.3%		
7.5x7.5	56.3	56.3	0	1	0	1	111.00	111	0	0	111	0	0	0.0%	0.0%	0.0%	0.0%		
7.5x7.5	56.3	56.3	0	0	1	1	150.00	150	0	0	0	0	0	0.0%	0.0%	0.0%	0.0%		
10x7.5	75.0	75.0	0	1	0	1	121.00	121	0	0	121	0	0	0.0%	0.0%	0.0%	0.0%		
10x10	100.0	8,900.0	49	40	0	89	141.00	12,549	6,909	6,661	5,640	248	0	96.4%	55.1%	55.1%	53.1%		
7.5x15	112.5	112.5	0	1	0	1	191.00	191	0	0	191	0	0	0.0%	0.0%	0.0%	0.0%		
10x15	150.0	8,250.0	19	35	1	55	211.00	11,605	4,009	3,341	7,385	668	0	83.3%	34.5%	34.5%	28.8%		
10x20	200.0	6,400.0	22	10	0	32	276.00	8,832	6,072	4,781	2,760	1,016	276	78.7%	68.8%	68.8%	54.1%		
10x25	250.0	1,250.0	5	0	0	5	326.00	1,630	1,630	1,579	0	51	0	96.9%	100.0%	100.0%	96.9%		
10x30	300.0	5,400.0	17	0	1	18	376.00	6,768	6,392	3,859	0	653	1,880	60.4%	94.4%	94.4%	57.0%		
33,750.0			173	102	3	278	47,457		29,508	24,530	17,212	2,823	2,156	83.1%	62.2%	62.8%	51.7%		
Occupied Area						21,200.0					Occupied	Vacant	Unrentable	Total					
Vacant Area						12,043.8					Average Area/Unit	122.5	118.1	168.8	121.4				
Unrentable Area						506.3					Average Rent/Unit	141.79	168.75	245.67	170.71				
Total Area						33,750.0					Average Rent/Area	1.16	1.43	1.46	1.41				

Unit Type:		Parking																
Units							Monthly Rent								Occupancy			
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy	
0x0	0.0	0.0	0	0	1	1	100.00	100	0	0	0	0	0	0.0%	0.0%	0.0%	0.0%	
12x30	360.0	360.0	1	0	0	1	70.00	70	70	90	0	-20	0	128.6%	100.0%	100.0%	128.6%	
		360.0	1	0	1	2		170	70	90	0	-20	0	128.6%	50.0%	100.0%	52.9%	
Occupied Area						360.0					Occupied	Vacant	Unrentable	Total				
Vacant Area						0.0					Average Area/Unit	360.0	0.0	0.0	180.0			
Unrentable Area						0.0					Average Rent/Unit	90.00	0.00	100.00	85.00			
Total Area						360.0					Average Rent/Area	0.25	0.00	0.00	0.47			

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Current Tenants	0-30 Days	31-60 Days	61-90 Days	91-180 Days	181-360 Days	1-2 Years	2-3 Years	3+ Years
Occupied Units	18	14	24	42	49	86	52	240
Percentage of Occupied Units	3.4	2.7	4.6	8.0	9.3	16.4	9.9	45.7
Average Rent/Unit	167.39	245.29	169.13	162.31	166.71	189.14	217.63	218.10
Average Area/Unit	111.1	150.0	101.0	104.2	104.1	122.7	139.4	143.0

Past Tenants	0-30 Days	31-60 Days	61-90 Days	91-180 Days	181-360 Days	1-2 Years	2-3 Years	3+ Years
Occupied Units	1	6	10	42	49	187	223	2,934
Percentage of Occupied Units	0.0	0.2	0.3	1.2	1.4	5.4	6.5	85.0
Average Rent/Unit	76.00	191.00	143.00	173.62	208.86	184.50	225.88	194.84
Average Area/Unit	50.0	125.0	80.0	107.7	132.1	117.2	145.7	126.5

Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy
Total		103,585.0	525	254	5	784		161,891	105,419	89,134	55,394	11,341	4,944	84.6%	67.0%	65.8%	55.1%
							<u>% of Total</u>	<u>Per Area</u>			<u>Occupied</u>	<u>Vacant</u>	<u>Unrentable</u>			<u>Total</u>	
	Gross Potential Rates	(1)			161,891	100.0%	1.56		Units	525	254	5	784				
	Gross Unrentable Unit Rates				1,078	0.7%	1.64		% of Units	67.0%	32.4%	0.6%	100.0%				
	Gross Vacant Unit Rates				55,394	34.2%	1.59		Area	68,110.0	34,818.8	656.3	103,585.0				
	Gross Occupied Unit Rates				105,419	65.1%	1.55		% of Area	65.8%	33.6%	0.6%	100.0%				
	Gross Complimentary Unit R	(2)			4,944	3.1%	1.46		Standard Rate	105,419.00	55,394.00	1,078.00	161,891.00				
	Actual Occupied Unit Rates	(3)			89,134	55.1%	1.31		% of Standard Rate	65.1%	34.2%	0.7%	100.0%				
	Occupied Rate Variance	(4)			16,285	10.1%	0.17		Average Area/Unit	129.73	137.1	131.3	132.1				
									Average Rent/Unit	169.78	218.09	215.60	206.49				
									Average Rent/Area	1.31	1.59	1.64	1.56				

Explanation

Rental rates and vacancies represent a snapshot of this site as of the report date.
All standard rates are monthly.

- (1) Gross Potential Rates = Snapshot of standard rates of all units, including unrentable
 (2) Complimentary Units are occupied with rental rate 0.
 (3) Actual Occupied Rates = the tenants' rental rates, excluding complimentary units
 (4) Occupied Rate Variance = the difference between standard and rental rates, excluding complimentary units

VACC - Vacancy Cost = Gross Vacant Unit Rates
 VARC - Cost of Rental Rate Variance (excluding complimentary units)
 VCOMP - Cost of Complimentary Units
 Occupancy
 Income - Actual occupied rates as a % of the Gross Occupied Rates
 Economic Occupancy - Actual occupied rates as a % of the Gross Potential Rates