

# Occupancy Statistics

Saturday, August 31, 2024

L001 - AAA Private Self Storage, LLC, 970 Hays Mill Rd, Carrollton GA 30117

TEL: 770-838-4864

Printed on Tuesday, September 24, 2024 11:04:06AM

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Unit Type: Climate Controlled

Units							Monthly Rent							Occupancy			
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy
5x5	25.0	575.0	11	12	0	23	71.00	1,633	781	666	852	44	71	85.3%	47.8%	47.8%	40.8%
5x10	50.0	2,500.0	46	4	0	50	81.00	4,050	3,726	3,487	324	239	0	93.6%	92.0%	92.0%	86.1%
10x10	100.0	14,000.0	113	27	0	140	161.00	22,540	18,193	16,630	4,347	1,402	161	91.4%	80.7%	80.7%	73.8%
10x15	150.0	9,900.0	54	11	1	66	241.00	15,906	13,014	10,357	2,651	2,416	241	79.6%	81.8%	81.8%	65.1%
10x20	200.0	8,200.0	33	8	0	41	311.00	12,751	10,263	8,357	2,488	1,595	311	81.4%	80.5%	80.5%	65.5%
10x25	250.0	3,500.0	11	3	0	14	401.00	5,614	4,411	3,559	1,203	852	0	80.7%	78.6%	78.6%	63.4%
10x30	300.0	3,900.0	9	4	0	13	451.00	5,863	4,059	3,297	1,804	762	0	81.2%	69.2%	69.2%	56.2%
42,575.0			277	69	1	347		68,357	54,447	46,353	13,669	7,310	784	85.1%	79.8%	79.9%	67.8%
Occupied Area						34,025.0	Occupied				Vacant	Unrentable	Total				
Vacant Area						8,400.0	Average Area/Unit				122.8	121.7	150.0	122.7			
Unrentable Area						150.0	Average Rent/Unit				167.34	198.10	241.00	196.99			
Total Area						42,575.0	Average Rent/Area				1.36	1.63	1.61	1.61			

Unit Type: Drive-up Climate

Units							Monthly Rent							Occupancy			
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy
5x10	50.0	600.0	11	1	0	12	101.00	1,212	1,111	1,101	101	10	0	99.1%	91.7%	91.7%	90.8%
10x10	100.0	3,300.0	17	16	0	33	171.00	5,643	2,907	2,843	2,736	64	0	97.8%	51.5%	51.5%	50.4%
10x15	150.0	5,550.0	15	22	0	37	256.00	9,472	3,840	3,788	5,632	52	0	98.6%	40.5%	40.5%	40.0%
10x20	200.0	8,400.0	20	22	0	42	341.00	14,322	6,820	6,175	7,502	645	0	90.5%	47.6%	47.6%	43.1%
10x25	250.0	4,250.0	9	8	0	17	426.00	7,242	3,834	3,525	3,408	309	0	91.9%	52.9%	52.9%	48.7%
10x30	300.0	4,800.0	8	8	0	16	501.00	8,016	4,008	1,749	4,008	255	2,004	43.6%	50.0%	50.0%	21.8%
26,900.0			80	77	0	157		45,907	22,520	19,181	23,387	1,336	2,004	85.2%	51.0%	48.9%	41.8%
Occupied Area						13,150.0	Occupied				Vacant	Unrentable	Total				
Vacant Area						13,750.0	Average Area/Unit				164.4	178.6	0.0	171.3			
Unrentable Area						0.0	Average Rent/Unit				239.76	303.73	0.00	292.40			
Total Area						26,900.0	Average Rent/Area				1.46	1.70	0.00	1.71			

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Unit Type: Non-Climate Controlled

Units							Monthly Rent								Occupancy			
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy	
5x5	25.0	500.0	14	6	0	20	66.00	1,320	924	869	396	55	0	94.0%	70.0%	70.0%	65.8%	
5x10	50.0	2,750.0	46	9	0	55	76.00	4,180	3,496	3,353	684	143	0	95.9%	83.6%	83.6%	80.2%	
7.5x7.5	56.3	56.3	0	1	0	1	111.00	111	0	0	111	0	0	0.0%	0.0%	0.0%	0.0%	
7.5x7.5	56.3	56.3	0	0	1	1	150.00	150	0	0	0	0	0	0.0%	0.0%	0.0%	0.0%	
10x7.5	75.0	75.0	0	1	0	1	121.00	121	0	0	121	0	0	0.0%	0.0%	0.0%	0.0%	
10x10	100.0	8,900.0	45	44	0	89	141.00	12,549	6,345	6,097	6,204	248	0	96.1%	50.6%	50.6%	48.6%	
7.5x15	112.5	112.5	0	1	0	1	191.00	191	0	0	191	0	0	0.0%	0.0%	0.0%	0.0%	
10x15	150.0	8,250.0	19	35	1	55	211.00	11,605	4,009	3,341	7,385	668	0	83.3%	34.5%	34.5%	28.8%	
10x20	200.0	6,400.0	21	11	0	32	276.00	8,832	5,796	4,505	3,036	1,016	276	77.7%	65.6%	65.6%	51.0%	
10x25	250.0	1,250.0	5	0	0	5	326.00	1,630	1,630	1,579	0	51	0	96.9%	100.0%	100.0%	96.9%	
10x30	300.0	5,400.0	17	0	1	18	376.00	6,768	6,392	3,859	0	653	1,880	60.4%	94.4%	94.4%	57.0%	
		33,750.0	167	108	3	278			47,457	28,592	23,603	18,128	2,834	2,156	82.5%	60.1%	60.9%	49.7%
Occupied Area						20,550.0	Occupied						Vacant	Unrentable	Total			
Vacant Area						12,693.8	Average Area/Unit						123.1	117.5	168.8	121.4		
Unrentable Area						506.3	Average Rent/Unit						141.33	167.85	245.67	170.71		
Total Area						33,750.0	Average Rent/Area						1.15	1.43	1.46	1.41		

Unit Type: Parking

Units							Monthly Rent								Occupancy			
Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy	
0x0	0.0	0.0	0	0	1	1	100.00	100	0	0	0	0	0	0.0%	0.0%	0.0%	0.0%	
12x30	360.0	360.0	1	0	0	1	70.00	70	70	90	0	-20	0	128.6%	100.0%	100.0%	128.6%	
		360.0	1	0	1	2		170	70	90	0	-20	0	128.6%	50.0%	100.0%	52.9%	
			Occupied Area			360.0				Occupied		Vacant	Unrentable	Total				
			Vacant Area			0.0			Average Area/Unit	360.0		0.0	0.0	180.0				
			Unrentable Area			0.0			Average Rent/Unit	90.00		0.00	100.00	85.00				
			Total Area			360.0			Average Rent/Area	0.25		0.00	0.00	0.47				

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Current Tenants	0-30 Days	31-60 Days	61-90 Days	91-180 Days	181-360 Days	1-2 Years	2-3 Years	3+ Years
Occupied Units	19	25	16	41	57	79	51	238
Percentage of Occupied Units	3.6	4.7	3.0	7.8	10.8	15.0	9.7	45.2
Average Rent/Unit	222.84	177.20	149.13	160.63	163.81	194.86	219.33	219.13
Average Area/Unit	135.5	106.0	93.8	103.0	102.6	126.3	141.2	143.5

Past Tenants	0-30 Days	31-60 Days	61-90 Days	91-180 Days	181-360 Days	1-2 Years	2-3 Years	3+ Years
Occupied Units	2	8	10	31	49	195	225	2,911
Percentage of Occupied Units	0.0	0.2	0.3	0.9	1.4	5.7	6.5	84.8
Average Rent/Unit	208.50	123.50	153.00	196.65	193.04	194.13	228.28	194.27
Average Area/Unit	150.0	68.8	92.5	122.6	123.0	122.8	147.9	126.1

Size	Area	Total Area	Occupied	Vacant	Unrentable	Total Units	Standard Rate	Gross Potential	Gross Occupied	Actual Occupied	VACC	VARC	VCOMP	Income	Units	Area	Economic Occupancy
Total		103,585.0	525	254	5	784		161,891	105,629	89,226	55,184	11,459	4,944	84.5%	67.0%	65.7%	55.1%
							% of Total	Per Area			Occupied	Vacant	Unrentable		Total		
							Gross Potential Rates (1)	161,891	100.0%	1.56	Units	525	254	5	784		
							Gross Unrentable Unit Rates	1,078	0.7%	1.64	% of Units	67.0%	32.4%	0.6%	100.0%		
							Gross Vacant Unit Rates	55,184	34.1%	1.58	Area	68,085.0	34,843.8	656.3	103,585.0		
							Gross Occupied Unit Rates	105,629	65.2%	1.55	% of Area	65.7%	33.6%	0.6%	100.0%		
							Gross Complimentary Unit R(2)	4,944	3.1%	1.46	Standard Rate	105,629.00	55,184.00	1,078.00	161,891.00		
							Actual Occupied Unit Rates (3)	89,226	55.1%	1.31	% of Standard Rate	65.2%	34.1%	0.7%	100.0%		
							Occupied Rate Variance (4)	16,403	10.1%	0.17	Average Area/Unit	129.69	137.2	131.3	132.1		
											Average Rent/Unit	169.95	217.26	215.60	206.49		
											Average Rent/Area	1.31	1.58	1.64	1.56		

## Explanation

Rental rates and vacancies represent a snapshot of this site as of the report date.  
All standard rates are monthly.

(1) Gross Potential Rates = Snapshot of standard rates of all units, including unrentable

(2) Complimentary Units are occupied with rental rate 0.

(3) Actual Occupied Rates = the tenants' rental rates, excluding complimentary units

(4) Occupied Rate Variance = the difference between standard and rental rates,  
excluding complimentary units

VACC - Vacancy Cost = Gross Vacant Unit Rates

VARC - Cost of Rental Rate Variance (excluding complimentary units)

VCOMP - Cost of Complimentary Units

Occupancy

Income - Actual occupied rates as a % of the Gross Occupied Rates

Economic Occupancy - Actual occupied rates as a % of the Gross Potential Rates